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"Labeling from Legality to Reality"

PRIMARY DISPLAY PANEL (PDP)

THE FACE OF THE PACKAGE THAT THE CUSTOMER IS MOST LIKELY TO SEE FIRST THE PDP MUST INCLUDE:

- A) PRODUCT NAME (PROMINENT, CONSPICUOUS, EASY TO READ)
- **B) NET CONTENTS:**
 - 1) LOWER 30% OF PDP
 - 2) US WEIGHTS AND METRIC

NET WT 1LB 8 OZ. (680g)

NOTE: 454g = 1 LB.

3) AREA OF PDP DETERMINES THE FONT SIZE

5 SQ. INCH 1/16" TYPE

25 SQ. INCH 1/8" TYPE 8 POINT

100 SQ, INCH 3/16" TYPE

400 SQ. INCH _" TYPE

OVER 400 _" TYPE

4) NET WEIGHT MUST BE "WINDOWED"

"NN" IN FRONT AND BEHIND

"N" ON TOP AND BOTTOM

SECONDARY AND INFORMATION PANELS

LOCATED TO THE RIGHT OF THE PRIMARY DISPLAY PANEL IF POSSIBLE THE PANEL WILL INCLUDE:

A) INGREDIENTS (LISTED IN ORDER OF PREDOMINANCE BY WEIGHT)

1) ENHANCED INGREDIENTS MUST HAVE THEIR OWN INGREDIENTS IN PARENTHESIS

EXAMPLE: MILK CHOCOLATE (SUGAR, COCOA BUTTER, UNSWEETENED

CHOCOLATE, WHOLE MILK POWDER, SOY LECITHIN, VANILLA),

DO NOT FORGET WATER

SPICES SUCH AS PAPRIKA, TURMERIC, SAFFRON, SALT. PEPPER MUST BE

LISTED SEPARATELY

SPECIFY ARTIFICIAL COLORS

SPECIFY ARTIFICIAL FLAVORS

SPECIFY NATURAL COLORS

B) ALL ALLERGENS MUST BE DECLARED ON THE LABEL.

IF ANY ALLERGENS ARE INTRODUCED UNINTENTIONALLY AND ARE NOT IN THE INGREDIENT STATEMENT, A WARNING STATEMENT SHOULD BE PRINTED ON THE LABEL.

ALLERGENS INCLUDE: MILK, EGGS, FISH, CRUSTACEAN SHELLFISH, TREE

NUTS,

WHEAT, PEANUTS, SOYBEANS, A FOOD INGREDIENT CONTAINING

C) COMPANY NAME AND ADDRESS

- 1) COMPANY NAME, STREET ADDRESS, CITY, STATE, ZIP CODE IF THE COMPANY IS IN THE PHONE BOOK THE STREET ADDRESS CAN BE ELIMINATED
- IF YOU WANT CUSTOMERS TO CONTACT YOU DIRECTLY PHONE NUMBERS, FAX NUMBERS AND WEB SITE ADDRESSES CAN BE USED
- 2) IF THE COMPANY DOES NOT ACTUALLY MANUFACTURE THE PRODUCT THEN THE COMPANY NAME MUST BE PRECEDED BY "DISTRIBUTED BY or MANUFACTURED FOR"

NUTRITIONAL INFORMATION

WHO MUST HAVE NUTRITION FACTS PRINTED ON THE PACKAGE?

- 1) IF YOUR BUSINESS PRODUCES \$500,000 ON MORE
- 2) IF A CLAIM IS MADE ON THE PRODUCT

EXAMPLE: LOW SALT, LOW FAT, NO SUGAR ETC.

WHAT NUTRITION FACTS FORM YOU NEED IS BASED ON THE AVAILABLE LABEL SPACE ON THE PRODUCT

- 1) UNDER 12 SQ. INCH, A PHONE NUMBER TO CALL FOR NUTRITIONAL INFORMATION MUST BE ON THE PRODUCT
- "FOR NUTRITIONAL INFORMATION CALL 1-800-555-5555"
- 2) BETWEEN 12 AND 40 SQ. INCH, EITHER THE LINEAR OR TABULAR FORM CAN BE USED
- 3) OVER 40 SQ. INCH, THE LONG FORM WITH THE DIET MUST BE USED.
 - A) IF THE PACKAGE WILL NOT ALLOW THE LONG FORM THE DIET MAY BE MOVED TO THE RIGHT.

REMEMBER THAT AS OF JANUARY 2006 TRANS FAT MUST BE ADDED TO THE NUTRITIONAL PANEL.

TRANS FAT IS MADE WHEN HYDROGEN IS ADDED TO VEGETABLE OIL (HYDROGENATED)

lutrition Facts Serving Size 1 cup (228g) Servings Per Container 2 **Amount Per Serving** Calories 260 Calories from Fat 120 % Daily Value* 20% Total Fat 13g Saturated Fat 5g 25% Trans Fat 2g Cholesterol 30mg 10% 28% Sodium 660mg **Total Carbohydrate 31g** 10% Dietary Fiber 0g 0% Sugars 5g Protein 5g Vitamin C 2% Vitamin A 4% Calcium 15% Iron 4% Percent Daily Values are based on a 2,000 calorie diet. Your Daily Values may be higher or lower depending on your calorie needs: Calories: 2,000 Total Fat Less than 65g 80a Sat Fat Less than 20g 25g Cholesterol 300ma Less than 300ma 2.400mg Sodium Leas than 2.400mg Total Carbohydrate 300g 375g Dietary Fiber 25q 30q Calories per gram:

Carbohydrate 4

Fat 9

Protein 4

Nutrition Facts Serv. Size: 1 package, Amount Per Serving:
Calories 45, Fat Cal. 10, Total Fat 1g (2% DV), Sat. Fat 0.5g (3% DV), Trans Fat 0.5g,
Cholest. Omg (0% DV), Sodium 50mg (2% DV), Total Carb. 8g (3% DV), Fiber 1g
(4% DV), Sugars 4g, Protein 1g, Vitamin A (8% DV), Vitamin C (8% DV), Calcium
(0% DV), Iron (2% DV). Percent Daily Values (DV) are based on a 2,000 calorie diet.

Nutrition	Amount/serving	%DV*	Amount/serving	%DV*
Facts	Total Fat 2g	3%	Total Carb. 0g	0%
Serving Size 1/3 cup (56g) Servings about 3 Calories 90 Fat Cal. 20	Sat. Fat 1g	5%	Fiber 0g	0%
	Trans Fat 0.5g		Sugars 0g	
	Cholest. 10mg	3%	Protein 17g	
	Sodium 200mg	8%		
*Percent Daily Values (DV) are based on a 2,000 calorie diet				

MARKETING

A LABEL HAS TO ACCOMPLISH 2 THINGS

- 1) CATCH THE EYE OF THE CONSUMER
- 2) TELL IT'S STORY

WE HAVE ONLY 1/10 OF 1 SECOND TO CATCH THE CONSUMERS EYE WE HAVE ONLY 1 SECOND TO TELL THE STORY

1) THE STORY IS "WHAT IS THE PRODUCT"?

APPENDIX

